



VASSAR COLLEGE

Financial Statements

June 30, 2018 and 2017

(With Independent Auditors' Report Thereon)

VASSAR COLLEGE

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KPMG LLP
515 Broadway
Albany, NY 12207-2974

Independent Auditors' Report

The Board of Trustees
Vassar College:

We have audited the accompanying financial statements of Vassar College, which comprise the statements of financial position as of June 30, 2018 and 2017, the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Vassar College as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended, in accordance with U.S. generally accepted accounting principles.

KPMG LLP

November 5, 2018

VASSAR COLLEGE

Statements of Financial Position

June 30, 2018 and 2017

(In thousands)

Assets	2018	2017
Cash and cash equivalents	\$ 13,844	15,227
Accounts receivable, net	4,689	6,899
Contributions receivable, net	16,123	20,524
Prepaid and other assets	3,649	5,719
Deposits held by bond trustee	6,117	4,198
Investments	1,082,831	1,013,665
Beneficial interests in outside trusts	8,852	8,685
Land, buildings, and equipment, net	479,604	488,414
Total assets	\$ 1,615,709	1,563,331
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$ 20,520	26,678
Deferred revenue and students' deposits	3,307	4,232
Present value of beneficiary payments	12,121	12,039
Deposits held for others	1,190	1,810
Long-term debt	247,812	247,819
Accrued pension obligation	11,781	15,121
Asset retirement obligation	11,593	11,076
Accrued postretirement benefit obligation	24,139	25,448
Refundable government loan funds	2,430	2,412
Total liabilities	334,893	346,635
Net assets:		
Unrestricted	314,702	325,764
Temporarily restricted	542,065	518,091
Permanently restricted	424,049	372,841
Total net assets	1,280,816	1,216,696
Total liabilities and net assets	\$ 1,615,709	1,563,331

See accompanying notes to financial statements.

VASSAR COLLEGE

Statement of Activities

Year ended June 30, 2018

(with summarized comparative totals for 2017)

(In thousands)

	2018			Total	2017 Total
	Unrestricted	Temporarily restricted	Permanently restricted		
Operating revenue:					
Tuition and fees	\$ 137,083	—	—	137,083	132,209
Room and board	29,369	—	—	29,369	25,881
	166,452	—	—	166,452	158,090
Less scholarships	(70,592)	—	—	(70,592)	(64,426)
Net tuition, fees, room and board	95,860	—	—	95,860	93,664
Endowment return used in support of operations	18,299	35,138	—	53,437	50,625
Government grants	2,012	—	—	2,012	2,289
Private gifts and grants	12,599	236	—	12,835	14,023
Other revenue	2,545	4	—	2,549	4,131
Auxiliary enterprises	4,139	—	—	4,139	4,844
Net assets released from restrictions	36,098	(36,098)	—	—	—
Total operating revenue	171,552	(720)	—	170,832	169,576
Operating expenses:					
Instruction	82,504	—	—	82,504	78,037
Research	1,879	—	—	1,879	4,185
Academic support	25,873	—	—	25,873	21,236
Student services	21,589	—	—	21,589	20,234
Institutional support	40,077	—	—	40,077	39,385
Auxiliary enterprises	22,676	—	—	22,676	22,637
Total operating expenses	194,598	—	—	194,598	185,714
Change in net assets from operations	(23,046)	(720)	—	(23,766)	(16,138)
Nonoperating activities:					
Private gifts and other additions	2,849	872	51,201	54,922	30,448
Net investment return	20,301	60,554	419	81,274	105,411
Appropriation of endowment for operations	(18,299)	(35,138)	—	(53,437)	(50,625)
Loss on disposal of fixed assets	(270)	—	—	(270)	(280)
Other nonoperating activity	1,220	(1,262)	(333)	(375)	(633)
Adjustment for pension liability	3,299	—	—	3,299	3,897
Postretirement benefits changes other than net periodic benefits cost	2,473	—	—	2,473	2,178
Net assets released from restrictions and other transfers	411	(332)	(79)	—	—
Change in net assets from nonoperating activities	11,984	24,694	51,208	87,886	90,396
Change in net assets	(11,062)	23,974	51,208	64,120	74,258
Net assets:					
Beginning of year	325,764	518,091	372,841	1,216,696	1,142,438
End of year	\$ 314,702	542,065	424,049	1,280,816	1,216,696

See accompanying notes to financial statements.

VASSAR COLLEGE
Statement of Activities
Year ended June 30, 2017
(In thousands)

	2017			Total
	Unrestricted	Temporarily restricted	Permanently restricted	
Operating revenue:				
Tuition and fees	\$ 132,209	—	—	132,209
Room and board	25,881	—	—	25,881
	158,090	—	—	158,090
Less scholarships	(64,426)	—	—	(64,426)
Net tuition, fees, room and board	93,664	—	—	93,664
Endowment return used in support of operations	10,823	39,802	—	50,625
Government grants	2,289	—	—	2,289
Private gifts and grants	9,196	4,827	—	14,023
Other revenue	4,131	—	—	4,131
Auxiliary enterprises	4,844	—	—	4,844
Net assets released from restrictions	48,320	(48,320)	—	—
Total operating revenue	173,267	(3,691)	—	169,576
Operating expenses:				
Instruction	78,037	—	—	78,037
Research	4,185	—	—	4,185
Academic support	21,236	—	—	21,236
Student services	20,234	—	—	20,234
Institutional support	39,385	—	—	39,385
Auxiliary enterprises	22,637	—	—	22,637
Total operating expenses	185,714	—	—	185,714
Change in net assets from operations	(12,447)	(3,691)	—	(16,138)
Nonoperating activities:				
Private gifts and other additions	8,171	211	22,066	30,448
Net investment return	15,676	89,003	732	105,411
Appropriation of endowment for operations	(10,823)	(39,802)	—	(50,625)
Loss on disposal of fixed assets	(280)	—	—	(280)
Other nonoperating activity	(444)	(677)	488	(633)
Adjustment for pension liability	3,897	—	—	3,897
Postretirement benefits changes other than net periodic benefits cost	2,178	—	—	2,178
Net assets released from restrictions and other transfers	3,379	(4,851)	1,472	—
Change in net assets from nonoperating activities	21,754	43,884	24,758	90,396
Change in net assets	9,307	40,193	24,758	74,258
Net assets:				
Beginning of year	316,457	477,898	348,083	1,142,438
End of year	\$ 325,764	518,091	372,841	1,216,696

See accompanying notes to financial statements.

VASSAR COLLEGE
 Statements of Cash Flows
 Years ended June 30, 2018 and 2017
 (In thousands)

	2018	2017
Cash flows from operating activities:		
Change in net assets	\$ 64,120	74,258
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation, accretion, and amortization	22,327	19,236
Loss on disposal of fixed assets	270	280
Investment income on life income and annuity agreements	(1,049)	(459)
Payments to beneficiaries	1,128	1,180
Contributions for endowment or long-term investment	(61,351)	(19,378)
Gifts in kind	(1,796)	(2,706)
Realized and unrealized gains on investments	(81,608)	(107,009)
Loss on debt extinguishment	—	589
Changes in assets and liabilities that provide (use) cash:		
Accounts receivable, net	1,916	(2,685)
Contributions receivable, net	4,401	(4,710)
Prepaid and other assets	2,070	(397)
Accounts payable and accrued expenses	(6,707)	3,131
Deferred revenue and students' deposits	(925)	922
Present value of beneficiary payments	82	(557)
Deposits held for others	(620)	(36)
Accrued pension obligation	(3,340)	(2,402)
Asset retirement obligation	(37)	(259)
Accrued postretirement benefit obligation	(1,309)	(1,082)
Net cash used in operating activities	(62,428)	(42,084)
Cash flows from investing activities:		
Purchases of land, buildings, and equipment	(11,629)	(19,111)
Change in deposits held by bond trustee	(1,919)	9,442
Proceeds from sale of fixed assets	734	227
Net loans repaid by students	294	231
Purchases of investments	(193,164)	(401,009)
Proceeds from sales and maturities of investments	205,439	442,432
Net cash (used in) provided by investing activities	(245)	32,212
Cash flows from financing activities:		
Proceeds from contributions for:		
Investment in endowment	52,490	15,228
Investment in long-lived assets	7,939	3,747
Investment subject to life income agreements	922	403
Investment income on life income and annuity agreements	1,049	459
Payments to beneficiaries	(1,128)	(1,180)
Change in refundable government loan funds	18	45
Proceeds on issuance of bonds payable	—	102,095
Extinguishment of bonds payable	—	(111,805)
Net premium received on bond issuance	—	9,757
Debt issuance cost	—	(776)
Net cash provided by financing activities	61,290	17,973
Net change in cash and cash equivalents	(1,383)	8,101
Cash and cash equivalents:		
Beginning of year	15,227	7,126
End of year	\$ 13,844	15,227
Supplemental data:		
Interest paid	\$ 9,741	13,133
Noncash investing activities:		
Purchases of capital assets included in accounts payable	\$ 549	524

See accompanying notes to financial statements.

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Notes to Financial Statements

June 30, 2018 and 2017

(Dollars in thousands)

(1) Organization

Vassar College (Vassar or the College) was founded in 1861 and is a coeducational, independent, liberal arts college located in Poughkeepsie, New York.

(2) Summary of Significant Accounting Policies

(a) Basis of Presentation

The accompanying financial statements, which are presented on the accrual basis of accounting in accordance with principles generally accepted in the United States of America (U.S. GAAP), have been prepared to focus on the College as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions.

(b) Classification of Net Assets

Resources are reported for accounting purposes in the following classes of net assets based on the existence or absence of donor-imposed restrictions:

Unrestricted – Net assets that are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties.

Temporarily Restricted – Net assets whose use by the College is subject to donor-imposed stipulations that can be fulfilled by actions of the College pursuant to those stipulations or that expire by the passage of time.

Permanently Restricted – Net assets subject to donor-imposed stipulations that they be maintained in perpetuity by the College. Generally, the donors of these assets permit the College to use all or part of the investment return on these assets. Such assets primarily include the College's donor-restricted endowment funds.

(c) Statements of Activities

The statements of activities report the change in net assets from operating and nonoperating activities. Operating revenue consists of those items attributable to the College's education programs, grants for research conducted by academic departments, private gifts, and other revenue, as well as auxiliary enterprise activities.

Nonoperating activities include investment return on short and long-term investments, contributions received other than for current operations, pension and postretirement benefit liability adjustments other than net periodic benefit cost, changes and related income on deferred gifts, and miscellaneous items not related to the College's academic or research activities. To the extent nonoperating contributions, investment income and gains are used for operations, they are reclassified as appropriation of endowment for operations on the statements of activities.

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June 30, 2018 and 2017

(Dollars in thousands)

Revenues are reported as increases in unrestricted net assets unless their use is limited by donor-imposed restrictions as follows:

- Student tuition and fees are recorded at established rates, net of financial aid and scholarships provided directly to students.
- Contributions, including unconditional promises to give reported as contributions receivable, are recognized as revenue in the period received. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at the appropriate rate commensurate with the risks involved. Amortization of the discount is recorded as additional contribution revenue in accordance with the donor-imposed restrictions, if any, on the contributions. Expirations of temporary restrictions on net assets, that is, the donor-imposed stipulated purpose that has been accomplished and/or the stipulated time period has elapsed, are reported as net assets released from restrictions on the statements of activities. Temporary restricted contributions received and expended for the restricted purpose in the same fiscal year are recorded as unrestricted net assets. Conditional promises to give are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met.
- Contributions of land, buildings, or equipment are reported as unrestricted nonoperating support unless the donor places restrictions on their use. Contributions of cash or other assets that must be used to acquire long-lived assets are reported as increases in temporarily restricted net assets until the assets are acquired and placed into service.
- Auxiliary enterprises include a variety of services that enhance the quality of student life on campus. Revenue are displayed in two sections. Fees for housing and dining services are displayed along with tuition and fees net of scholarship aid to arrive at net tuition, fees, room, and board. Other auxiliary service enterprise revenue, which include college retail operations, cash dining, catering, intercollegiate athletics, and graphic arts, are displayed separately. Expenses associated with auxiliary enterprise activities are reported as a single total and include an allocated portion of the cost of operating and maintaining College plant assets, interest, and depreciation expense.

Expenses are reported as decreases in unrestricted net assets. Expenses associated with the operation and maintenance of the College's plant assets, including interest and depreciation expense, are allocated on the basis of square footage utilized by the functional categories. Expenses associated with fundraising activities of the College were approximately \$6,877 and \$7,573 in 2018 and 2017, respectively, and are included in institutional support in the statements of activities.

(d) Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also effect the reported amounts of revenue and expenses during the reporting period. The College's significant estimates include the valuation of certain investments, valuation of contributions receivable, valuation of asset retirement obligations, and valuation of its pension and postretirement benefit obligations. Actual results could differ from those estimates.

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Notes to Financial Statements

June 30, 2018 and 2017

(Dollars in thousands)

(e) Risks and Uncertainties

Investment securities are exposed to various risks, such as interest rate, market, and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investments securities, it is at least reasonably possible that changes in risk in the near term could materially affect the amounts reported in the statements of financial position and the statements of activities.

Contributions and the actuarial present value of accumulated plan benefits for the pension and postretirement obligations are estimated based on certain assumptions pertaining to interest rates, inflation rates, and employee demographics, all of which are subject to change. Due to uncertainties inherent in the estimation process, it is at least reasonably possible that changes in these estimates and assumptions in the near term could be material to the financial statements.

(f) Cash and Cash Equivalents

Cash and cash equivalents include operating funds that are short-term, highly liquid investments with a maturity of three months or less at the time of purchase. Cash and cash equivalents are reported at cost, which approximates fair value.

(g) Receivables

The College extends credit to students in the form of accounts receivable and loans for educational purposes.

It is not practicable to determine the fair value of student loan receivables because they are primarily federally sponsored student loans with U.S. government mandated interest rates and repayment terms, and are subject to significant restrictions as to their transfer or disposition.

The College records an allowance for doubtful accounts (credit losses) for long-term receivables, including Perkins loans and other student loans. Management regularly assesses the adequacy of the allowance for credit losses by performing ongoing evaluations of the student loan portfolio, including differing economic risks associated with each loan category, the financial condition of specific borrowers, the economic environment, the level of delinquent loans, review of the default rate by category in comparison to prior years, the value of any collateral and, where applicable, the existence of any guarantees or indemnifications. The level of the allowance is adjusted based on actual collections. The College's Perkins Loan receivable represents the amounts due from current and former students under the Federal Perkins Loan Program. Loans disbursed under the Federal Perkins Loan Program are able to be assigned to the Federal Government in certain nonrepayment situations. In these situations, the Federal portion of the loan balance is guaranteed. Management believes that the allowance for credit losses at the end of the fiscal year is adequate to absorb credit risk inherent in the portfolio.

(h) Fair Value Measurements

U.S. GAAP defines fair value, establishes a framework for measuring fair value and requires certain disclosures about fair value measurements. Fair value is defined as the exchange price that would be received for an asset, or paid to transfer a liability (an exit price), in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement

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(Dollars in thousands)

date. The College categorizes assets and liabilities into a three-tiered hierarchy based on the valuation methodologies employed. The hierarchy categories are defined as follows:

Level 1 – Valuation is based upon quoted prices in active markets that the College has the ability to access for identical assets and liabilities. Market price data is generally obtained from exchange or dealer markets.

Level 2 – Valuation is based on inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.

Level 3 – Valuation is based on unobservable inputs.

The fair value hierarchy gives the highest priority to Level 1 inputs and the lowest priority to Level 3 inputs. Transfers between categories occur when there is an event that changes the inputs used to measure the fair value of an asset or liability.

(i) Investments

Investments are reported at fair value with realized and unrealized gains and losses included in the statements of activities. Certain alternative investments are recognized at the net asset value (NAV) as a practical expedient to estimate fair value. Realized gains and losses on the sale of the College's investments are based upon the average cost of the investment. All investment transactions are recorded on a trade-date basis.

(j) Endowment Funds and Spending Policy

Included in investments are assets of the College's endowment and similar funds. These institutional funds are invested in long-term vehicles and strategies to produce investment return to support the operations of the College. Investment guidelines are set under the direction of the Investment Committee with the objective to enhance the real market value of the portfolio while providing a relatively predictable and growing stream of revenue to the College's operating budget. The majority of the endowment and similar funds are unitized and invested in a consolidated investment pool. Nonconsolidated endowed funds are invested separately. Funds are added to or withdrawn from the pool at the unit fair value of the fund at the beginning of the quarter in which the transaction occurred.

The College utilizes a "total return" policy for endowment spending. This approach considers current yield (primarily interest and dividends), as well as the net appreciation in the fair value of investments when determining a spending amount. Under this policy, the Board of Trustees establishes a spending rate, which is then applied to the average fair value of investments.

Annually, as part of the College's operating and capital budget plans, the Board approves a spending rate for endowment units. The guideline is to adjust per unit spending annually based on the one-year change in the Higher Education Price Index, lagged one year, provided that the resulting rate does not exceed 5.5% nor fall below 4.5% for the trailing 12-quarter average market value of the fund, lagged one year. For fiscal year 2017-2018, the Board approved a total draw on financial assets of up to \$53,437. For the year ended June 30, 2018, \$53,437 was spent from endowment assets, of which \$5,693 represents a supplemental draw from board-designated quasi endowment above per unit spending. For

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Notes to Financial Statements

June 30, 2018 and 2017

(Dollars in thousands)

the year ended June 30, 2017, \$50,625 was spent from endowment assets, of which \$3,721 represents a supplemental draw from board-designated quasi endowment above per unit spending.

(k) Beneficial Interest in Outside Trusts

The College is the beneficiary of various trusts created by donors, the assets of which are not in the possession of Vassar. The College has legally enforceable rights or claims to such assets, including the right to income generated. The fair value of these interests is recorded in the permanently restricted net asset class and the net realized and unrealized gains or losses are recorded in the permanently or temporarily restricted net asset categories as designated by the donors.

(l) Land, Buildings and Equipment

Land, buildings, and equipment are recorded at cost, or if donated, at estimated fair value at the date of donation. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets.

Works of art, historical treasures, and similar assets have been recognized at their estimated fair value based upon appraisals or similar valuations at the date of acquisition or donation. Proceeds from sales of collection items not previously provided financial statement recognition are reflected on the statements of activities as changes in the appropriate net asset classes, depending on the existence and type of donor-imposed restrictions.

When an asset retirement obligation is identified, the College records the fair value of the obligation as a liability. Over time, the liability is accreted to its estimated settlement value. Upon settlement of the liability, the College will recognize a gain or loss for any difference between the settlement amount and the liability recorded. The fair value of the obligation is also capitalized as part of land, buildings, and equipment and then amortized over the estimated remaining useful life of the associated asset.

(m) Deferred Gift Arrangements

The College's deferred gift arrangements with donors consist of irrevocable charitable remainder trusts, charitable gift annuities, and pooled income funds for which the College is the remainder beneficiary. Assets held under these arrangements are included in investments and recorded at fair value. The fair value of these assets included in investments at June 30, 2018 and 2017 was approximately \$24,053 and \$24,007, respectively. Contribution revenue is recognized at the dates the trusts are established, net of the liabilities recorded for the present value of beneficiary payments to be made to the donors and/or other beneficiaries. The liabilities are adjusted during the term of the trusts for changes in the value of the assets, accretion of the discount, and other changes in the estimates of future benefits. The liability for the present value of deferred gifts is based upon actuarial estimates and assumptions regarding the duration of the arrangements and the assumed discount rate. Discount rates range from 1.4% to 2.6% and are established as of the date of the gift. Circumstances affecting these assumptions can change the estimate of this liability in future periods.

(n) Workers' Compensation

The College recognizes a worker's compensation liability for future payments for current and prior years' claims. The liability is based on estimated claims payable and claims incurred but not reported discounted to present value at 4.0%. As of June 30, 2018 and 2017, the workers' compensation liability is \$2,580

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Notes to Financial Statements

June 30, 2018 and 2017

(Dollars in thousands)

and \$2,840, respectively, and is recorded within accounts payable and accrued expenses on the accompanying statements of financial position.

(o) Tax Status

The College generally does not provide for income taxes since it is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. U.S. GAAP permits an organization to recognize the benefit and requires accrual of an uncertain tax position only when the position is “more likely than not” to be sustained in the event of examination by tax authorities. Tax positions deemed to meet the “more likely than not” threshold are recorded as a tax expense in the current year. The College has analyzed all open tax years and believes it has no significant uncertain tax positions.

On December 22, 2017, the President signed into law H.R. 1, originally known as the Tax Cuts and Jobs Act. The new law includes several provisions that result in substantial changes to the tax treatment of tax-exempt organizations and their donors. The College has reviewed these provisions and the potential impact and concluded the enactment of H.R. 1 will not have a material effect on the operations of the organization.

(3) Contributions Receivable

Contributions receivable consist of the following at June 30:

	<u>2018</u>	<u>2017</u>
Unconditional promises expected to be collected in:		
Less than one year	\$ 4,009	1,341
One to five years	13,082	20,323
Thereafter	643	675
	<u>17,734</u>	<u>22,339</u>
Less present value discounts (rates between 0.39% and 6.00%)	(516)	(706)
Allowance for uncollectible pledges	<u>(1,095)</u>	<u>(1,109)</u>
	<u>\$ 16,123</u>	<u>20,524</u>

Conditional pledges and bequest intentions totaling approximately \$111,186 have been excluded from these amounts and are not recorded in the accompanying financial statements.

(4) Investments

The College’s investment objective is to earn average annual returns sufficient to support regular spending appropriations, and compensate for the impact of inflation over time. The asset allocation for the endowment, which employs multiple managers organized into several asset classes, is designed to achieve this return objective on average over the long-term at an appropriate level of risk. Short-term investments are intended to provide liquidity for operating and nonoperating activities. Fixed-income investments are intended to provide income, liquidity, and diversification benefits. Equity investments, real estate, oil and gas

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June 30, 2018 and 2017

(Dollars in thousands)

partnerships, venture capital/private placements, institutional mutual funds, and balanced funds are intended to provide growth, income, and diversification benefits.

Total investment return is as follows for the years ended June 30:

	<u>2018</u>	<u>2017</u>
Dividends and interest	\$ 8,097	6,546
Realized and unrealized gains and losses, net	81,608	107,009
Direct management fees and other	<u>(8,431)</u>	<u>(8,144)</u>
Total return, net of fees	<u>\$ 81,274</u>	<u>105,411</u>

The fair value of the College's investments has been determined in the following manner:

<u>Investments</u>	<u>Investments Fair value</u>
Short-term investments consisting principally of money market instruments, commercial paper, and cash management funds	At quoted market value which approximates cost
Equity securities, debt securities, mutual funds, shares in real estate investment trusts, and other publicly traded securities	At quoted market value
Privately held partnerships, including alternative investments such as private equity and hedge fund limited partnerships	Net asset value as determined by the general partner

The values of publicly traded fixed-income and equity securities are based upon quoted market prices at the close of business on the last day of the fiscal year. Investments in units of nonpublicly traded pooled funds are valued at the unit value determined by the fund's administrator based on quoted market values of the underlying securities. Alternative investments, which consist of hedge funds, real estate, oil and gas partnerships, venture capital and private partnerships, are valued using current estimates of fair value based upon the net asset value (NAV) of the funds determined by the general partner or investment manager for the respective funds. These valuations consider variables such as financial performance of investments, including comparison of comparable companies' earnings multiples, cash flow analysis, recent sale prices of investments, and other pertinent information. NAV is used as a practical expedient to estimate the fair value of the College's interest in these funds, unless it is probable that all or a portion of the investment will be sold for an amount different than NAV. The College has assessed the NAV provided by the external managers and believes the amounts reported represent a reasonable estimate of fair value.

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Notes to Financial Statements

June 30, 2018 and 2017

(Dollars in thousands)

The following tables summarize the valuation of the College's investment portfolio by asset class under the fair value hierarchy levels as of June 30:

2018				
	Investments measured at			
	NAV	Level 1	Level 3	Total
Short-term investments	\$ —	53,909	—	53,909
Fixed-income	—	123,654	—	123,654
Marketable real estate	—	3,308	233	3,541
Equity investments:				
U.S. stocks	34,304	146,345	—	180,649
International stocks	192,563	25,595	—	218,158
Hedge funds	265,968	—	—	265,968
Real estate, oil, and gas partnerships	78,530	—	—	78,530
Venture capital/private partnerships	158,422	—	—	158,422
	<u>\$ 729,787</u>	<u>352,811</u>	<u>233</u>	<u>1,082,831</u>
2017				
	Investments measured at			
	NAV	Level 1	Level 3	Total
Short-term investments	\$ —	58,739	—	58,739
Fixed-income	—	124,648	—	124,648
Marketable real estate	—	3,041	233	3,274
Equity investments:				
U.S. stocks	28,532	144,040	—	172,572
International stocks	181,663	17,960	—	199,623
Hedge funds	250,243	—	—	250,243
Real estate, oil, and gas partnerships	79,324	—	—	79,324
Venture capital/private partnerships	125,242	—	—	125,242
	<u>\$ 665,004</u>	<u>348,428</u>	<u>233</u>	<u>1,013,665</u>

There were no transfers between levels of the fair value hierarchy during the years ended June 30, 2018 and 2017.

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(Dollars in thousands)

During 2017 and 2018, there was no activity in investments held within level 3 as defined in the fair value hierarchy.

Liquidity

Hedge funds and certain equity investments are redeemable with the funds or limited partnerships at NAV under the terms of the subscription agreement and/or partnership agreements. Investments with daily liquidity generally do not require any notice prior to withdrawal. Investments with monthly, quarterly, or annual redemption frequency typically require notice periods ranging from 15 to 90 days. Investment fair values are broken out below by their redemption frequency as of June 30, 2018.

	<u>Daily</u>	<u>Monthly</u>	<u>Quarterly</u>	<u>Annual</u>	<u>Illiquid</u>	<u>Total</u>
Short-term investments	\$ 53,909	—	—	—	—	53,909
Fixed-income	123,654	—	—	—	—	123,654
Marketable real estate	3,308	—	—	—	233	3,541
Equity investments:						
U.S. stocks	146,345	—	34,304	—	—	180,649
International stocks	25,595	65,252	62,357	31,042	33,912	218,158
Hedge funds	—	—	110,461	155,507	—	265,968
Real estate, oil and gas partnerships	—	—	—	—	78,530	78,530
Venture capital/private placement	—	—	—	—	158,422	158,422
	<u>\$ 352,811</u>	<u>65,252</u>	<u>207,122</u>	<u>186,549</u>	<u>271,097</u>	<u>1,082,831</u>

Investments with a redemption frequency of illiquid includes lock-ups with expiration dates, restricted shares, side pockets, gates or funds in liquidation which have suspended normal liquidity terms, as well as private equity and real asset funds where the College has no liquidity terms until the investments are sold by the fund manager. The estimated life of the real assets and venture capital/private placement funds range from 7 to 15 years. At June 30, 2018, the College's remaining outstanding commitments on investments totaled \$141,476 and are expected to be funded from existing investments included within the endowment.

(5) Endowment

The College endowment consists of approximately 900 individual donor-restricted endowment funds and 100 board-designated quasi endowment funds for a variety of purposes. Pledges receivable and deferred gift arrangements that have been designated for endowment are not considered to be part of the endowment until the funds are received. The net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The New York Prudent Management of Institutional Funds Act (NYPMIFA) governs the management and investment of donor-restricted endowment funds held by not-for-profit corporations and other institutions. Absent donor stipulations to the contrary, the statutory guidelines contained in NYPMIFA relate to the prudent management, investment, and expenditure of donor-restricted endowment funds without regard to the original value of the gifts. However, NYPMIFA contains specific factors that must be considered prior to making investment decisions or appropriating funds for expenditure. The Board of Trustees has interpreted its fiduciary responsibilities for donor-restricted endowment funds under New York State's Not-for-Profit

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Corporation Law, including NYPMIFA, to include the preservation of intergenerational equity to the extent possible by prudently managing, investing, and spending from the endowment funds.

As a result of this interpretation, the College classifies as permanently restricted net assets the (a) the original value of gifts donated to a true endowment fund, (b) the original value of subsequent gifts to a true endowment fund, and (c) accumulations to a true endowment fund made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Unspent earnings related to donor-restricted endowment funds are classified as temporarily restricted net assets until the amounts are expended by the College in a manner consistent with the donor's intent and appropriated for expenditure by the Board of Trustees. The remaining portion of the endowment fund that is not classified in permanently restricted or temporarily restricted net assets is classified as unrestricted net assets.

The College considers the following factors in making a determination to appropriate or accumulate endowment funds: (i) the duration and preservation of the fund, (ii) the purposes of the College and the donor-restricted endowment fund, (iii) general economic conditions, (iv) the possible effect of inflation and deflation, (v) the expected total return from income and the appreciation of investments, (vi) other resources of the College, (vii) the investment policies of the College.

The endowment net asset composition, not including pledges, and changes in endowment net assets, consists of the following at June 30:

	2018			
	Unrestricted	Temporarily restricted	Permanently restricted	Total
Donor-restricted endowment funds	\$ —	528,789	397,226	926,015
Board-designated quasi endowment	156,816	—	—	156,816
Total endowment funds at June 30, 2018	<u>\$ 156,816</u>	<u>528,789</u>	<u>397,226</u>	<u>1,082,831</u>

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	2018			
	Unrestricted	Temporarily restricted	Permanently restricted	Total
Net endowment assets at June 30, 2017	\$ 152,070	504,018	346,482	1,002,570
Gifts received	2,183	—	50,493	52,676
Transfers and gifts further designated	878	—	251	1,129
Investment return, net	19,984	59,909	—	79,893
Appropriation of endowment assets for expenditure	<u>(18,299)</u>	<u>(35,138)</u>	<u>—</u>	<u>(53,437)</u>
Net endowment assets at June 30, 2018	<u>\$ 156,816</u>	<u>528,789</u>	<u>397,226</u>	<u>1,082,831</u>

	2017			
	Unrestricted	Temporarily restricted	Permanently restricted	Total
Donor-restricted endowment funds	\$ (77)	504,018	346,482	850,423
Board-designated quasi endowment	<u>152,147</u>	<u>—</u>	<u>—</u>	<u>152,147</u>
Total endowment funds at June 30, 2017	<u>\$ 152,070</u>	<u>504,018</u>	<u>346,482</u>	<u>1,002,570</u>

	2017			
	Unrestricted	Temporarily restricted	Permanently restricted	Total
Net endowment assets at June 30, 2016	\$ 142,310	457,545	328,962	928,817
Gifts received	267	—	14,961	15,228
Transfers and gifts further designated	4,780	(1,467)	2,517	5,830
Investment return, net	15,536	87,742	42	103,320
Appropriation of endowment assets for expenditure	<u>(10,823)</u>	<u>(39,802)</u>	<u>—</u>	<u>(50,625)</u>
Net endowment assets at June 30, 2017	<u>\$ 152,070</u>	<u>504,018</u>	<u>346,482</u>	<u>1,002,570</u>

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(Dollars in thousands)

(6) Land, Buildings, and Equipment

The following is a summary of the College's property and equipment as of June 30:

	<u>Estimated lives</u>	<u>2018</u>	<u>2017</u>
Land	—	\$ 2,126	2,126
Land improvements	50 years	35,729	35,582
Buildings and improvements	10 to 50 years	594,032	578,127
Equipment (including computers)	4–7 years	93,127	91,647
Library books	4 years	61,029	60,445
Art works and collectibles	—	60,923	58,701
Construction in progress	—	3,719	11,113
		<u>850,685</u>	<u>837,741</u>
Less accumulated depreciation		<u>(371,081)</u>	<u>(349,327)</u>
		<u>\$ 479,604</u>	<u>488,414</u>

Depreciation expense for the years ended June 30, 2018 and 2017 was \$21,780 and \$19,214, respectively.

The College's Board of Trustees approved a capital budget of \$6,100 for construction projects in fiscal year 2019.

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(7) Long-Term Debt

Long-term debt consists of the following as of June 30:

	2018	2017
Dormitory Authority of the State of New York Revenue Bonds, Series 2010, maturing in 2049, with interest of 5%. The bonds are general obligations of the College. (a)	50,000	50,000
Dutchess County Local Development Corporation Revenue Bonds, Series 2013A, maturing in 2049, with interest ranging from 4% to 5%. The bonds are general obligations of the College. (b)	87,085	87,085
Dutchess County Local Development Corporation Revenue Bonds, Series 2017, maturing in 2046, with interest ranging from 4% to 5%. The bonds are general obligations of the College. (c)	102,095	102,095
	239,180	239,180
Add net premium received on bond issuance	9,513	9,757
Less bond issuance costs	(881)	(1,118)
	\$ 247,812	247,819

- (a) On March 31, 2010, the College entered into an agreement with the Dormitory Authority of the State of New York, which provided for the issuance of \$50,000 Vassar College Revenue Bonds, Series 2010. A portion of the proceeds was received by the College to pay certain costs associated with the issuance and the remaining amount was deposited into a bond trustee escrow account to be used for capital renovations and improvements to various facilities throughout the College's campus.
- (b) On June 6, 2013, the College entered into an agreement with the Dutchess County Local Development Corporation, which provided for the issuance of \$87,085 Vassar College Revenue Bonds, Series 2013A. A portion of the proceeds was received by the College to pay certain costs associated with the issuance and the remaining amount was deposited into a bond trustee escrow account to be used for capital renovations and improvements to various facilities throughout the College's campus.
- (c) On April 25, 2017, the College entered into an agreement with the Dutchess County Local Development Corporation, which provided for the issuance of \$102,095 Vassar College Revenue Bonds, Series 2017. A portion of the proceeds were deposited into bond trustee escrow accounts to extinguish the Vassar College Revenue Series 2007 Bonds. A portion of the proceeds was received by the College to pay certain costs associated with the issuance.

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Maturities of bonds for the fiscal years after June 30, 2018 are as follows:

2019	\$	585
2020		600
2021		625
2022		650
2023		955
Thereafter		<u>235,765</u>
	\$	<u><u>239,180</u></u>

Interest expense for the years ended June 30, 2018 and 2017 was \$11,196 and \$11,374, respectively.

The Dormitory Authority of the State of New York and the Dutchess County Local Development Corporation require the College to establish certain reserve funds which are included in the caption “deposits held by bond trustee” on the accompanying statements of financial position. These funds are invested in cash and cash equivalents and fixed-income securities where the fair value is based on quoted market prices and are considered to be Level 1 in the fair value hierarchy.

In addition, the Dormitory Authority of the State of New York requires the College to maintain certain liquidity ratios. The College is in compliance with all debt covenants.

Line of Credit

The College maintains a revolving line of credit for \$10,000 of which \$8,500 is available for working capital and \$1,500 can be used for the issuance of letters of credit. As of June 30, 2018, the College had a letter of credit issued on its behalf in the amount of \$1,324. As of June 30, 2018 and 2017, the College had not drawn on the designated working capital portion of the revolving line of credit.

(8) Employee Benefits – Retirement Plans

Retirement benefits for substantially all full-time employees are provided under a defined contribution plan with Teachers Insurance and Annuity Association (TIAA) and Fidelity Investments (Fidelity). In accordance with current plan documents, all employees who have completed one year of service at the College are eligible to participate in the Plan. The College makes contributions to TIAA and Fidelity based on eligible employees’ earnings and age. Contributions for the years ended June 30, 2018 and 2017 totaled approximately \$6,935 and \$6,793, respectively.

Retirement benefits for nonacademic employees, excluding secretarial, clerical, technical and supervisory staff, are provided under the Vassar College Defined Benefit Pension Plan.

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The following tables and associated disclosures sets forth information related to the Vassar College Defined Benefit Pension Plan:

	<u>2018</u>	<u>2017</u>
Change in projected benefit obligation:		
Benefit obligation at beginning of year	\$ 46,998	47,848
Service cost	1,223	1,252
Interest cost	1,468	1,280
Benefits paid	(1,724)	(1,713)
Actuarial gain	<u>(2,000)</u>	<u>(1,669)</u>
Benefit obligation at end of year	<u>45,965</u>	<u>46,998</u>
Change in plan assets:		
Fair value of plan assets at beginning of year	\$ 31,877	30,325
Actual return on plan assets	2,487	3,177
Employer contribution	1,544	88
Benefits paid	<u>(1,724)</u>	<u>(1,713)</u>
Fair value of plan assets at end of year	<u>34,184</u>	<u>31,877</u>
Funded status at June 30 – amount recognized in statement of financial position	<u>\$ (11,781)</u>	<u>(15,121)</u>
Amounts recognized in unrestricted net assets:		
Net prior service cost	\$ 2,124	2,470
Net actuarial loss	10,852	13,805

The estimated net prior service cost and net actuarial loss for the defined-benefit pension plan that will be amortized from unrestricted net assets into net periodic benefit cost over the next fiscal year are \$346 and \$471, respectively.

Based on the current funding level, the College anticipates making a contribution for 2019 in the amount of \$1,567.

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(Dollars in thousands)

Components of net periodic benefit cost for the years ended June 30 are as follows:

	<u>2018</u>	<u>2017</u>
Service cost	\$ 1,223	1,252
Interest cost	1,468	1,280
Expected return on plan assets	(2,199)	(2,205)
Amortization of:		
Prior service cost	346	346
Actuarial net loss	667	910
Net periodic benefit cost	<u>\$ 1,505</u>	<u>1,583</u>

Other changes in plan assets and benefit obligations recognized in unrestricted net assets for the years ended June 30 are as follows

	<u>2018</u>	<u>2017</u>
Net actuarial gain	\$ 2,286	2,641
Amortization of:		
Prior service cost	346	346
Actuarial net loss	667	910
Total recognized in nonoperating activities	<u>\$ 3,299</u>	<u>3,897</u>

The weighted average rates forming the basis of net periodic benefit cost and amounts recognized in the College's statements of financial position at June 30 are as follows:

	<u>2018</u>	<u>2017</u>
Year-end benefit obligation:		
Discount rate	4.04%	3.71%
Net periodic benefit cost:		
Discount rate	3.71	3.40
Expected return on plan assets	7.00	7.50

The expected long-term rate of return assumption represents the expected average rate of return or earnings on funds invested or to be invested to provide for the benefits included in the benefit obligations. This assumption is based on a number of factors, including historical market index returns, the anticipated long-term asset allocation of the plan, historical plan return data, plan expenses, and the potential to out-perform market index returns.

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The estimated future benefit payments from the defined benefit pension plan for the fiscal years ended June 30 are as follows:

2019	\$	2,150
2020		2,230
2021		2,295
2022		2,397
2023		2,473
2024–2028		13,784
	\$	<u>25,329</u>

Defined-Benefit Plan Investment Policy

The Investments Committee of the Board of Trustees (the Committee) directs the investment of the assets within the defined benefit pension plan (the Plan). The Committee has established a formal investment policy for the Plan, the goal of which is to generate a long-term real rate of return of 5.5%–6.0%, while sustaining moderate levels of risk. Target weightings for asset classes in the investment policy have been established based upon long-term expected real rates of return and correlation of returns as developed by the Plan’s investment manager. These target weightings, bounded by allowable ranges, are expected to allow the Plan assets to meet its objectives over the long-term with respect to investment return, volatility, and liquidity.

Target weightings for Plan assets are 60% equities, 30% fixed income, and 10% real estate. As of June 30, 2018 and 2017, actual weightings approximated the targets.

The Plan’s assets are shown below at fair value by investment class and hierarchy, for the years ended June 30, 2018 and 2017:

	2018		
	Investments measured at NAV	Level 1	Total
Common/collective trusts	\$ —	13,079	13,079
Mutual funds	—	21,077	21,077
Other	28	—	28
	<u>\$ 28</u>	<u>34,156</u>	<u>34,184</u>

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	2017		
	Investments measured at NAV	Level 1	Total
Common/collective trusts	\$ —	11,960	11,960
Mutual funds	—	19,885	19,885
Other	32	—	32
	<u>\$ 32</u>	<u>31,845</u>	<u>31,877</u>

(9) Employee Benefits – Postretirement Health Insurance

The College provides postretirement medical benefits for certain retirees and employees. The cost of postretirement benefits is accrued as earned during an employee's service with the College.

The following table presents the postretirement medical plan's funded status and amounts recognized in the financial statements. The calculations were based upon data as of June 30, 2018 and 2017.

	2018	2017
Change in benefit obligation:		
Benefit obligation at beginning of year	\$ 25,448	26,530
Service cost	1,215	1,355
Interest cost	788	684
Plan participants' contributions	67	27
Benefits paid	(906)	(764)
Actuarial gain	(2,473)	(2,384)
Benefit obligation at end of year	<u>24,139</u>	<u>25,448</u>
Change in plan asset:		
Fair value of plan assets at beginning of year	—	—
Retiree drug subsidy receipts	—	—
Employer contributions	839	737
Plan participants' contributions	67	27
Benefits paid	(906)	(764)
Fair value of plan assets at end of year	<u>—</u>	<u>—</u>
Funded status at June 30 – amount recognized in statement of financial position	<u>\$ (24,139)</u>	<u>(25,448)</u>

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(Dollars in thousands)

	<u>2018</u>	<u>2017</u>
Amounts recognized in unrestricted net assets:		
Net actuarial gain (loss)	\$ 4,670	2,196
	<u>2018</u>	<u>2017</u>
Components of net periodic benefit cost:		
Service cost	\$ 1,215	1,355
Interest cost	788	684
Amortization of:		
Prior service credit	—	(206)
Net postretirement benefit cost	<u>\$ 2,003</u>	<u>1,833</u>

Other changes in benefit obligations recognized in unrestricted net assets for the years ended June 30 are as follows:

	<u>2018</u>	<u>2017</u>
Net actuarial gain	\$ 2,473	2,384
Amortization of:		
Prior service credit	—	(206)
Actuarial net loss	—	—
Total recognized in nonoperating activities	<u>\$ 2,473</u>	<u>2,178</u>

The weighted average rates forming the basis of net periodic benefit cost and amounts recognized in the College's statements of financial position were as follows:

	<u>2018</u>	<u>2017</u>
Year end benefit obligation:		
Discount rate	4.02%	3.66%
Net periodic benefit cost:		
Discount rate	3.66	3.30

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The College funds its postretirement medical benefits on a cash basis. The estimated future benefit payments range from \$1,100 to \$1,500 annually through fiscal year 2026.

Assumed healthcare cost trend rates have a significant effect on the amounts reported for the postretirement benefit plan. Assumed health care cost trends are 6.29% and 6.57% for the years ended June 30, 2018 and 2017, respectively, decreasing annually to an ultimate trend rate of 4.50% by 2019.

A one-percentage-point change in the assumed healthcare cost trend rates would have the following effects at June 30:

	<u>2018</u>	<u>2017</u>
Effect of 1% increase in healthcare cost trend rate:		
Change in aggregate of current service cost and interest cost	\$ 418	438
Change in accumulated postretirement benefit obligation	3,280	3,640
Effect of 1% decrease in healthcare cost trend rate:		
Change in aggregate of current service cost and interest cost	(331)	(345)
Change in accumulated postretirement benefit obligation	(2,729)	(3,013)

(10) Restricted Net Assets and Net Assets Released from Restrictions

The College's donor-restricted net assets consist of the following at June 30:

	<u>2018</u>		<u>2017</u>	
	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>
Instruction	\$ 209,915	106,939	193,560	100,154
Scholarships	222,883	167,212	219,293	151,363
Student services	13,136	12,156	10,131	9,544
Academic support	41,076	27,205	39,576	26,946
Institutional support	26,458	76,555	25,533	47,919
Other	18,716	11,358	18,663	10,312
Annuities and trusts	3,079	13,116	3,737	12,567
Pledges	6,802	9,508	7,598	14,036
Total net assets	<u>\$ 542,065</u>	<u>424,049</u>	<u>518,091</u>	<u>372,841</u>

The temporarily restricted net assets at June 30, 2018 and 2017 includes \$528,789 and \$504,018, respectively, of appreciation on donor-restricted endowment funds available principally to support instruction, scholarships, student services, academic support, and institutional support costs.

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Net assets released from restrictions by incurring expenses satisfying the restricted purposes or by the occurrence of events specified by the donors are as follows for the years ended June 30:

	<u>2018</u>	<u>2017</u>
Instruction	\$ 14,445	17,622
Scholarships	15,299	15,473
Student services	683	2,089
Academic support	3,020	3,532
Institutional support	750	1,016
Other	<u>2,312</u>	<u>11,967</u>
	<u>\$ 36,509</u>	<u>51,699</u>

(11) Commitments and Contingencies

Operating Leases

At June 30, 2018, minimum annual commitments under operating leases are as follows:

Fiscal year ended June 30:	
2019	\$ 205
2020	217
2021	230
2022	244
2023	<u>251</u>
	<u>\$ 1,147</u>

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(12) Natural Classification of Expenses

Operating expenses presented by natural classification are as follows for the fiscal years ended June 30:

	<u>2018</u>	<u>2017</u>
Salaries	\$ 80,764	82,126
Fringe benefits	35,009	33,191
Depreciation, accretion, and amortization	22,196	19,753
Interest	11,238	11,374
Utilities	4,607	4,575
Other operating	40,784	34,695
	<u>\$ 194,598</u>	<u>185,714</u>

(13) Subsequent Events

For purposes of determining the effects of subsequent events on these financial statements, management has evaluated events subsequent to June 30, 2018 and through November 5, 2018, the date on which the financial statements were issued.